



update

A Corporate Newsletter

CONSISTENCY YOU CAN RELY ON

At Okonite, we think it's important to reiterate some of the unique characteristics and benefits our customers experience:

- **Made in the USA:** For Okonite this is not just a slogan, but a way of thinking. All of our manufacturing is 100% in the USA. All of our R&D is done in the USA. All raw materials, when available, are procured in the USA.
- **Employee Ownership:** For over 43 years (1976), we have been a 100% ESOT company. Employee ownership means every employee in the company has a vested interest in making sure our products and services exceed customer expectations.
- **Okoguard EPR:** We manufacture all our own EPR in-house. We believe that's the only way to ensure a top quality cable. Okoguard insulation has been in service for over 50 years with over 2 billion feet installed. Okoguard EPR is superior to lower initial cost insulations such as XLPE and EAM and provides the best total cost ownership solution. Okoguard cables are made with an all-EPR 3 layer insulation system using a triple tandem extrusion process. (Even the semi-con layers are EPR). Right now, Okonite is expanding our EPR compound plant in Orangeburg, SC - more than doubling our overall capacity.
- **Multiple Plant Capability:** Okonite manufactures Okoguard EPR cable in three geographically separated plants. Recently, we implemented major expansion programs across each plant location adding over 36% capacity. Today, Okonite has more EPR manufacturing capability than all of our competition combined.
- **Stability:** Okonite's financial status is very secure. Our senior executive team has provided a proven, stable and consistent corporate governance over time.
- **Direct Sales Force:** Okonite always has and always will have a direct employee sales force. The continuity of sales representation, as well as the knowledge and experience they provide to customers is crucial.
- **Service Centers:** Okonite has a vast inventory of finished stock cable. With a fleet of 5 service centers, and our well stocked plant locations, we are able to provide enhanced customer service across the entire country. Recently, we opened our new New Orleans location and are modernizing the other 4 locations with state-of-the-art equipment.
- **Okonite's staff of Application Engineering:** Cable experts provide customers with training, on-site installation assistance, and cable application guidance.
- And **"OKONITE"** since 1878. That's the last time we changed our name.



District Offices, Manufacturing Plants & Service Centers

Manufacturing Plants



Orangeburg, SC - Compound Facility



Orangeburg, SC - Manufacturing Plant



Richmond, KY - Manufacturing Plant



Santa Maria, CA - Manufacturing Plant



Cumberland, RI - Manufacturing Plant



Paterson, NJ - Manufacturing Plant

Atlanta District Office
(770) 928-9778
FAX: (770) 928-0913
E-Mail: atlanta@okonite.com

Baton Rouge District Office
(504) 467-1920
FAX: (504) 467-1926
E-Mail: batonrouge@okonite.com

Birmingham District Office
(205) 655-0390
FAX: (205) 655-0393
E-Mail: birmingham@okonite.com

Boston District Office
(603) 625-1900
(781) 749-3374
FAX: (603) 624-2252
E-Mail: boston@okonite.com

Charlotte District Office
(704) 542-1572
FAX: (704) 541-6183
E-Mail: charlotte@okonite.com

Chicago District Office
(630) 961-3100
FAX: (630) 961-3273
E-Mail: chicago@okonite.com

Cleveland District Office
(330) 926-9181
FAX: (330) 926-9183
E-Mail: cleveland@okonite.com

Dallas District Office
(940) 383-1967
FAX: (940) 383-8447
E-Mail: dallas@okonite.com

Denver District Office
(303) 772-3517
FAX: (303) 772-3513
E-Mail: denver@okonite.com

Houston District Office & Service Center
(281) 821-5500
FAX: (281) 821-7855
E-Mail: houston@okonite.com

Kansas City District Office & Service Center
(913) 422-6958
FAX: (913) 422-1647
E-Mail: kansascity@okonite.com

Los Angeles District Office
(562) 590-3070
Fax: (562) 590-3139
E-Mail: losangeles@okonite.com

Minneapolis District Office
(763) 432-3818
FAX: (763) 432-3811
E-Mail: minneapolis@okonite.com

New Orleans District Office and Service Center
(504) 467-1920
FAX: (504) 467-1926
E-Mail: neworleans@okonite.com

New York District Office
NJ (973) 742-8040
NY (212) 239-0660
FAX: (973) 742-2156
E-Mail: newyork@okonite.com

Philadelphia District Office
(302) 318-2054
FAX: (302) 368-4163
E-Mail: philadelphia@okonite.com

Phoenix District Office
(480) 838-8596
FAX: (480) 897-8924
E-Mail: phoenix@okonite.com

Pittsburgh Service Center
(724) 899-4300
FAX: (724) 899-4320
E-Mail: pittsburgh@okonite.com

Portland District Office & Service Center
(503) 598-0598
FAX: (503) 620-7447
E-Mail: portland@okonite.com

Salt Lake District Office
(801) 262-1993
FAX: (801) 262-3167
E-Mail: saltlake@okonite.com

San Francisco District Office
(925) 830-0801
FAX: (925) 830-0954
E-Mail: sanfrancisco@okonite.com

St Louis District Office
(314) 770-9070
FAX: (314) 770-9140
E-Mail: stlouis@okonite.com

Tampa District Office
(813) 627-9400
FAX: (813) 246-4705
E-Mail: tampa@okonite.com

Washington District Office
(302) 318-2054
FAX: (302) 368-4163
E-Mail: washington@okonite.com

International Sales
(281) 821-5500
FAX: (281) 821-7855
E-Mail: houston@okonite.com

Service Centers



Houston, TX



Kansas City, KS



New Orleans, LA



Portland, OR



Pittsburgh, PA

Corporate HDQ



Ramsey, NJ